FOR IMMEDIATE RELEASE

Furlan’s Marine in Gautier, Mississippi Wins $100,000 Through WM Contest at 2021 WM Phoenix Open

WM Created the Contest to Recognize Small and Medium Business Segment

Scottsdale, Ariz. (Feb. 10, 2021) - Furlan’s Marine in Gautier, Miss. has won $100,000 through “Waste Management’s Million Dollar Shot” contest at the 2021 WM Phoenix Open. Waste Management (WM), title sponsor of the PGA TOUR tournament, tied the excitement of this past Saturday’s 3rd round with a chance for an existing small or medium-sized business customer to win a $1 million-dollar or $100,000 prize. With no golfers making a hole-in-one on the tournament’s famed 16th hole on Saturday, no company won the $1 million-dollar prize, therefore the threesome of golfers with the lowest aggregate score on the 16th hole won $100,000 for their paired company.

Furlan’s Marine was one of 20 WM small business customers randomly selected as a contest finalist, with each of the 20 finalists randomly assigned a threesome of golfers playing together during Saturday’s 3rd round. Furlan’s Marine’s assigned threesome of James Hahn, Matthew NeSmith and Brooks Koepka had the lowest aggregate score of 3-under (-3) on Saturday.

“This past year has been a challenge for small businesses—us included—so we are very grateful to Waste Management for the money,” said Lisa Furlan, owner of Furlan’s Marine. “We are still in shock that we won $100,000! We watched the tournament and were in disbelief when we were calculating the lowest scores on Saturday. We were all so surprised and were asking ourselves if this was really happening!”

Lisa watched the tournament with her husband and two sons, who all work in the family business together.

WM created the Million Dollar Shot contest to recognize small and medium-sized businesses, a segment often referred to as the lifeblood of the economy, as many have been impacted by the pandemic. All 20 finalists, who are all active users of the “My WM” online platform, won a free year of WM service.

“We are thrilled to present Furlan’s Marine with the $100,000 prize,” said Mike Watson, chief customer officer for Waste Management. “The Million Dollar Shot contest has been a great way to tie our title sponsorship of the WM Phoenix Open to small business customers, such as Furlan’s Marine, who we proudly serve throughout the year. We remain committed to helping our valued customers through this difficult time.”

One small business customer from each WM U.S. Area, plus five others from across the U.S., were randomly selected through a drawing as the 20 finalists.

For more information on Waste Management’s Million Dollar Shot contest, visit the contest page here. For additional information on the 2021 WM Phoenix Open, visit www.wmphoenixopen.com.

About Waste Management
Waste Management, based in Houston, Texas, is the leading provider of comprehensive waste management environmental services in North America. Through its subsidiaries, the Company provides
collection, transfer, disposal services, and recycling and resource recovery. It is also a leading developer, operator and owner of landfill gas-to-energy facilities in the United States. The Company’s customers include residential, commercial, industrial, and municipal customers throughout North America. To learn more information about Waste Management, visit [www.wm.com](http://www.wm.com).

**About The WM Phoenix Open**
The 2021 WM Phoenix Open was held at TPC Scottsdale February 1-7. “The People's Open” was named the Tournament of the Year by the PGA TOUR four times in the past six years (2014, 2015, 2018, 2019) to acknowledge the tournament’s legendary status as one the most unique events in golf. The 2021 edition marked the 86th playing of the event (one of the five oldest events on the PGA TOUR) and the 12th as the WM Phoenix Open.

**FOR MORE INFORMATION**
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